

Message Text

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PAGE 01 STATE 100551
ORIGIN COME-00

INFO OCT-01 ARA-10 EB-07 ISO-00 /018 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF
APPROVED BY EB/OCA/CM:JJREILLY
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/TBREWER (INFO)
ARA/ECP/KRICHARDSON (INFO)

-----040824Z 122499 /10

R 040137Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY LA PAZ

UNCLAS STATE 100551

E.O. 11652: N/A

TAGS: BENC, BL

SUBJECT: MAJOR PROJECT: BOLIVIAN PETROCHEMICAL PROJECTS

REF: LA PAZ A-16

1. GREATLY APPRECIATE EXCELLENT REPORT REPAIR.
COMMERCE/MEPD IS EXTREMELY INTERESTED IN OPPORTUNITIES
STILL OPEN TO U.S. ENGINEERING/CONSTRUCTION FIRMS AND

WE HAVE HAD SEVERAL INQUIRIES ON THESE RECENTLY. WE
WOULD APPRECIATE EMBASSY'S MORE DETAILED ASSESSMENT OF
PROSPECTS FOR U.S. FIRMS TO PROVIDE CONSULTING SERVICES
AND TO PERFORM STUDIES AND DESIGN/CONSTRUCTION WORK, WITH
EMPHASIS ON PROCEDURES FOR SELECTION OF FIRMS, KEY
CONTACTS, STATUS OF INVESTMENT DECISIONS AND POTENTIAL
INVESTORS, ESTIMATED TIMETABLES ON DECISIONS, FINANCING
REQUIREMENTS. ALSO WISH TO KNOW WHICH U.S. FIRMS MAY
ALREADY BE INVOLVED, INFORMATION ON SALES EFFORTS OF
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FOREIGN COMPETITION, AND ANY SPECIAL CONSIDERATIONS OF
WHICH U.S. FIRMS SHOULD BE AWARE IN PURSUING THESE
OPPORTUNITIES. FOLLOWING PROJECTS SEEM TO OFFER
IMMEDIATE OPPORTUNITIES FOR U.S. FIRMS TO GET IN ON
GROUND FLOOR, AND WE WOULD APPRECIATE ABOVE INFO ASAP

AS WELL AS CONTINUED MONITORING AND REPORTING:

A) STATUS OF FORMATION OF EMPRESA PETROQUIMICA
BOLIVIANA - STATUS OF SELECTION OF PROJECT MANAGER
AND FIRM TO PERFORM PREINVESTMENT STUDY

B) OLEFINS PLANT STUDIES AND DESIGN WORK

C) STYRENE PLANT STUDIES AND DESIGN WORK

D) HIGH DENSITY POLYETHYLENE PLANT

E) LOW DENSITY POLYETHYLENE PLANT

F) PHENOL PLANT

G) POLYPROPYLENE PLANT

H) POLYVINYL CHLORIDE PLANT

2. SANTA CRUZ FERTILIZER PROJECT, MENTIONED REPAIR,
CONTINUES TO BE OF INTEREST. WE WOULD APPRECIATE
IMMEDIATE UPDATE ON STATUS OF BIDDING. WHICH U.S.
AND FOREIGN FIRMS ARE NOW INVOLVED? WE WOULD WELCOME
ANY INFORMATION ON COMPETITIVE POSITION OF U.S. FIRMS
AS WELL AS EMBASSY'S SUGGESTIONS ON ACTIONS WHICH
MIGHT BE TAKEN BY FIRMS OR USG WHICH COULD IMPROVE
CHANCES OF WINNING CONTRACT.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 04-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: BIC/OED/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: STATE
Handling Restrictions: n/a
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Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 LA PAZ A-16
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2642362
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: BOLIVIAN PETROCHEMICAL PROJECTS
TAGS: BENC, BL
To: LA PAZ
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/bb4e8c9a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009